



Newsletter Number 14 July 2005

Introduction

Thank you for taking the time to read this Newsletter. In this edition we focus on Xerox, our business partner of many years. You will also find short articles on the following:

- Paris Build 88
- Xerox Business Partner Program
- Analyst Training Courses
- New Printer Validations
- Italy is No1 in Europe

If you have any questions or queries concerning Paris software and associated issues, please contact us using the details at the end of this newsletter.

Paris Build 88

The latest version of Paris is designated Build 88 and highlights since the last customer version are summarised below. A detailed release note document for the current release is available to download from our web site:

<http://www.xlprinteuropa.com/Support.html>

- Job Abort if Graphic is missing
- Tray calls in GDI Output
- Accent characters in expedite
- Date and Environment name to be added to NEXTFILE name
- Allow user to choose Media Name when Media Mapping
- Page Suppression event now also removes the BFORM for that page

Coming in the next release will be an enhanced Archive option that will provide a link between Paris and EDMS systems such as DocuShare.

Xerox Business Partner Program

As an Advanced Xerox Business Partner one of our responsibilities is to ensure that the product information held on the Xerox Business Partner Portal is up to date. Four of the main Paris documents can be found on the public pages at this url:

<http://partner.xerox.com/xeroxbusinesspartners/start.swe?SWECmd=Start>

- Overview of Paris, extract from the solutions catalogue
- Product brochure one page handout that describes the Paris solution
- Flash Demo of the Paris solution
- Solution brief, including diagrams and screen grabs

Xerox staff can access secure areas, where detailed internal information is available including fully scripted PowerPoint presentations with voice. These presentations are used for staff training and development to demonstrate how Paris software can help to sell more Xerox Printing Systems.



Analyst Training Courses

Two new training classes for analysts are under development.

The first is a two-day class for analysts with no previous experience of Paris. Following the training, participants will be able to demonstrate the whole range of Xerox printing products using Paris software. Each analyst will be provided with a fully licensed copy of all Paris software modules so that this can be achieved.

The second is a refresher course for analysts who have been using Paris for some time. The objective of this class is to bring these analysts up to date with new Paris features and provide them with demonstration samples that show the power and productivity of the Xerox product range.

New Printer Validations

Paris has been certified for the DocuTech128/155/180 HighlightColor and the Nuvera 100/120 Production Printer and the Copier Printer.

There are Paris users of all systems running live applications.

The Nuvera Copier Printer with Paris is particularly interesting as it supports Media Mapping and also in-line stapling of reports, thus providing one of the most cost effective production system solutions available anywhere.

Italy is No 1 in Europe

Xerox Italy were the first in Europe to install over 1,000 Paris software licenses. This milestone was reached in Quarter 1 2005. This made Italy No1 for xl print Paris installations in Europe.

Xerox Italy also installed the first Paris driven DocuTech128 Highlight Color system in April. The customer "[Società Gas Rimini](#)" a Paris user for many years, successfully migrated their Xerox DP 92C applications to the DT HLC128 System. Customer invoices are the main application and use highlight blue to produce a very high quality personalised document, which includes mixed orientation (portrait & landscape), duplex and OMR marks to drive an automatic folding and enveloping machine.

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